(Operating as St. Leonard's Community Services London & Region)

Financial Statements

Year ended March 31, 2024





Independent Auditor's Report

To the Board of Directors of St. Leonard's Society of London

Qualified Opinion

We have audited the financial statements of St. Leonard's Society of London ("the Society"), which comprise the Statement of Financial Position as at March 31, 2024, and the Statements of Operations, Schedule of Revenue, Schedule of Expenses, Statements of Changes in Net Assets and Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as at March 31, 2024 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Society derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Society. Therefore, we were not able to determine whether any adjustments might be necessary to donations and fundraising revenue, net revenue, and cash flows from operations for the years ended March 31, 2023 and March 31, 2024, current assets and net assets for the years then ended. Our audit opinion on the financial statements was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Integrating: Assurance Advisory Tax Wealth Management Human Resources



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
 fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
- Obtain an understanding of internal control relevant to the Society's preparation and fair
 presentation of the financial statements in order to design audit procedures that are appropriate in
 the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
 Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events
 in a manner that achieve fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

London, Ontario June 18, 2024 **Chartered Professional Accountants Licensed Public Accountants**

Ford Kent LLP

Integrating: Assurance Advisory Tax Wealth Management Human Resources

St. Leonard's Society of London Statement of Financial Position as at March 31, 2024

| Statement of Financial Footier as at March 57, 252 | | 2024 | 2023 |
|--|----|--|---|
| Assets | | | |
| Current Cash Marketable securities (Note 2) Accounts receivable Government remittances recoverable Prepaid expenses and deposits | \$ | 1,223,175 1,932,065 338,630 71,865 2,892,987 | \$ 1,527,800 3,551,711 279,945 72,908 90,999 |
| | | 6,458,722 | 5,523,363 |
| Capital assets (Note 4) | | 1,868,150 | 1,915,816 |
| | \$ | 8,326,872 | \$ 7,439,179 |
| Liabilities | | | |
| Current Accounts payable and accrued liabilities Amounts payable to government funders (Note 5) Deferred contributions (Note 6) | \$ | 326,709 1,137,138 107,131 | \$ 433,491 935,470 71,474 |
| Deferred contributions related to capital assets (Note 8) | | 1,570,978 539,608 | 1,440,435 462,138 |
| , , , | | 2,110,586 | 1,902,573 |
| Net Assets | | | |
| Internally Restricted (Note 7) Invested in Capital Assets Unrestricted Net Assets | | 1,787,350 1,328,453 3,100,483 | 1,787,350 1,453,672 2,29 <u>5,58</u> 4 |
| | _ | 6,216,286 | 5,536,606 |
| | \$ | 8,326,872 | \$ 7,439,179 |

Approved by the Directors

Statement of Changes in Net Assets Year ended March 31, 2024

| | | Internally | | Invested in | | | To | otal | |
|----------------------------|----|------------|----|---------------|----|--------------|-----------------|------|-----------|
| | | Restricted | С | apital Assets | L | Inrestricted | 2024 | | 2023 |
| Balance, beginning of year | \$ | 1,787,350 | \$ | 1,453,672 | \$ | 2,295,584 | \$ 5,536,606 | \$ | 5,527,243 |
| Net revenue (loss) | _ | - | | (125,219) | | 804,899 | 679,680 | | 9,363 |
| Balance, end of year | \$ | 1,787,350 | \$ | 1,328,453 | \$ | 3,100,483 | \$ 6,216,286 | \$ | 5,536,606 |

Statement of Operations Year ended March 31, 2024

| | 2024 | | | 2023 |
|---|-----------|------------------------------------|----|----------------------------------|
| Revenue (Schedule) | \$ | 13,114,682 | \$ | 11,741,678 |
| Expenses (Schedule) Administrative Infrastructure Support services | | 541,195 1,050,781 11,173,647 | | 519,513 813,568 10,258,344 |
| | | 12,765,623 | | 11,591,425 |
| Net revenue before the following | | 349,059 | | 150,253 |
| Unrealized gain (loss) on investments (Note 2) Gain on sale of investments Gain on disposal of assets | | 134,499 189,922 6,200 | | (144,143) 3,253 |
| Net revenue | \$ | 679,680 | \$ | 9,363 |

Schedule of Revenue Year ended March 31, 2024

| - Total Gridge March 61, 202- | 2024 | 2023 |
|---|---------------|---------------|
| Revenue | | |
| Ministry of Children Community | | |
| and Social Services | \$ 3,373,492 | \$ 3,243,583 |
| City of London | 3,256,137 | 2,472,927 |
| Correctional Services Canada | 2,125,260 | 1,910,667 |
| Ministry of Health | 2,102,068 | 2,052,746 |
| Fee allocations (Note 3) | 1,127,584 | 1,047,658 |
| St. Joseph's Health Care | 556,683 | 508,650 |
| School Boards | 291,518 | 291,517 |
| Ministry of Attorney General | 254,000 | 253,359 |
| Client rentals | 217,004 | 251,634 |
| Rental (Note 3) | 153,723 | 153,077 |
| Employment and other grants | 151,991 | 174,653 |
| Interest | 141,250 | 83,657 |
| Passport | 139,067 | - |
| HST rebate | 133,893 | 103,054 |
| Amortization of deferred contributions (Note 8) | 107,229 | 104,097 |
| Investment | 90,916 | 99,845 |
| Ministry of the Solicitor General | 75,037 | 168,339 |
| LHSC | 34,806 | - |
| Donations | 33,029 | 18,350 |
| Canadian Red Cross | 20,605 | - |
| Other support | 10,697 | 4,600 |
| Less: revenue charges to programs (Note 3) | (1,281,307) | (1,200,735) |
| | \$ 13,114,682 | \$ 11,741,678 |

Schedule of Expenses Year ended March 31, 2024

| Year ended March 31, 2024 | 2024 | 2023 |
|---|---|---|
| Administrative | | |
| Administration Office and computer Insurance - property and liability Telephone Investment management fees Professional fees External dues and memberships Promotion Consultations Rental of equipment Bank service charges Board meetings Pandemic | \$ 1,127,584 180,015 153,338 85,336 32,179 30,011 19,147 17,102 11,860 9,391 1,541 1,275 | \$ 1,047,658 180,325 129,760 85,456 29,582 33,693 22,928 14,224 3,676 7,934 1,565 1,015 9,355 |
| Less: internal charges to programs (Note 3) | (1,127,584) | (1,047,658) |
| | \$ 541,195 | \$ 519,513 |
| Infrastructure Preventive maintenance Amortization Rent - external HST expense Rent allocation Utilities Contracted services Equipment and office furniture Household and sanitary supply Less: internal charges to programs (Note 3) | \$ 252,175 209,909 203,100 188,829 153,723 76,533 52,850 39,625 27,760 (153,723) | \$ 157,550 195,500 107,100 148,809 153,077 76,349 54,043 35,991 38,226 (153,077) |
| | \$ 1,050,781 | \$ 813,568 |
| Support Services Salaries and employee benefits Client care and program supplies Travel Food Consulting and support Staff training Human Services and Justice Coordinating Committee Client incidentals Conferences Staff recruitment Miscellaneous | \$ 8,880,808 1,566,594 256,379 138,195 136,511 100,480 63,653 24,321 3,116 2,321 1,269 | \$ 8,104,422 1,438,328 233,897 135,790 128,733 146,945 45,991 20,829 - 1,998 1,411 |
| | \$ 11,173,647 | \$ 10,258,344 |
| | , , | , , |

Statement of Cash Flows Year ended March 31, 2024

| | 2024 | 2023 |
|---|-------------------------------------|----------------------------------|
| Cash provided by (used in): | | |
| Operating activities | | |
| Net revenue Add (deduct) non-cash items: Amortization of capital assets | \$ 679,680 209,909 | \$ 9,363 195,500 |
| (Gain)/loss on sale of investments Amortization of deferred contributions related to capital assets Unrealized (gain) loss on investments | (189,922) (107,229) (134,499) | (3,253) (104,097) 144,143 |
| Change in non-cash working capital | | |
| Accounts receivable Prepaid expenses and deposits Government remittances recoverable | (58,685) (2,801,988) 1,043 | 211,723 (31,439) 2,783 |
| Accounts payable and accrued liabilities Deferred contributions | 94,885 35,657 | (132,394) 29,046 |
| | (2,271,149) | 321,375 |
| Investing activities | | |
| Acquisition of capital assets Purchase of marketable securities Proceeds from sale of marketable securities | (162,243) (444,132) 2,388,200 | (62,806) (926,914) 484,105 |
| | 1,781,825 | (505,615) |
| Financing activities | | |
| Deferred contributions related to capital assets | 184,699 | 62,806 |
| Increase in cash | (304,625) | (121,434) |
| Cash, beginning of year | 1,527,800 | 1,649,234 |
| Cash, end of year | \$ 1,223,175 | \$ 1,527,800 |

Notes to Financial Statements March 31, 2024

Purpose of the Organization

St. Leonard's Society of London ("the Society") was incorporated without share capital under the laws of Ontario as a registered charity, and as such is exempt from income taxes under section 149(1)(f) of Canadian Income Tax Act. The purpose of the Society is to operate residences and programs which promote positive change in all persons who are, or could be, in conflict with the law to realize their potential, leading to a safer community.

The Society operates the following programs:

- 1. Youth Extrajudicial Sanctions/Extrajudicial Measures (EJS/EJM)
- 2. Cody Centre (including Reporting Centre Program)
- 3. Gallagher Centre
- 4. Youth Justice Directed Counselling
- 5. Peer Power Centre
- 6. Intensive Reintegration
- 7. Attendance Centre
- 8. Madame Louise Arbour
- 9. Direct Accountability
- 10. Restorative Approaches
- 11. The Supported Independent Living Program
- 12. Reintegration Program
- 13. Fetal Alcohol Spectrum Disorder (FASD) Reintegration Program
- 14. C.K. Clarke Road Centre
- 15. Project Homes Program (formerly Housing First)
- 16. Human Services and Justice Coordinating Committee Project
- 17. Forensic Supportive Housing Program
- 18. MH Diversion Worker
- 19. Youth Justice Committees
- 20. Extended Exceptional Care
- 21. Justice Centre
- 22. Mental Health Justice Supportive Housing

1. Significant Accounting Policies

The accompanying financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Revenue Recognition

The Society follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred or on the basis which coincides with the funding agencies' terms of payment. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment and all other revenues are recognized as revenue when earned.

Notes to Financial Statements March 31, 2024

1. Significant Accounting Policies (continued)

Capital Assets

Contributed capital assets are recorded at fair market value at date of contribution. Purchased capital assets are recorded at acquisition cost. Capital asset purchases having a useful life of greater than one year or which are considered to substantially extend the useful life of an existing capital asset are capitalized. Amortization is provided for these capital assets on the straight-line basis as follows:

Buildings 20 years
Furniture and equipment 5 years
Automobile 5 years
Software 5 years
Leasehold improvements 15 years

Financial Instruments

Measurement of Financial Instruments:

The Society initially measures its financial assets and financial liabilities at fair value, except for certain non-arm's length transactions.

The Society subsequently measures all its financial assets and financial liabilities at amortized cost, except the investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in operations in the year.

Impairment:

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down and any subsequent reversal are recognized in the Statement of Operations.

Transaction Costs:

The Society recognizes its transactions costs in the Statement of Operations in the period incurred.

Cash and Cash Equivalents

Cash as disclosed on the Statement of Financial Position consists of cash on hand and balances with the banks.

Contributed Services

Contributed services by volunteers are not recognized in these financial statements due to the difficulty in determining their fair market value.

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. Specific estimates include useful lives of capital assets, amortization rates and methods, administration expense allocations and provision for amounts payable to government funders. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in operations in the period in which they become known.

Notes to Financial Statements March 31, 2024

2. Marketable Securities

The marketable securities are recorded at fair market value based on published market quotations provided by a security dealer.

| | 2024 | 2023 |
|---|-----------------|-----------------|
| Investments held (book value \$1,738,546) | | |
| (2023 - \$3,491,713) | \$ 1,932,065 | \$ 3,551,711 |

Investments in marketable securities are comprised of shares in money market funds, bond index funds and equity index funds. These investments are unrestricted. The unrealized gain on investments as at March 31, 2024 was \$193,519 (2023 - \$59,998).

3. Allocation of General Support Costs

The Society internally charges costs between revenue and the three expense categories and eliminates these internal cost allocations, and the related revenue, for presentation in these financial statements. The expense line "internal charges to programs" on the Schedule of Revenue and Expenses represents the internal expenses in each of the three expense groupings for such items as indirect labour and the use of physical assets, that results in the total expenses representing only the third party costs. The total of these eliminations in these expense accounts offset the reduction in the revenue so that the resulting total revenue represents only third party revenue.

4. Capital Assets

| - | | Accumulated | | cumulated | | <u>N</u> | <u>Vet</u> | |
|-------------------------|----|-------------|--------------|-----------|------|-----------|------------|-----------|
| | _ | Cost | Amortization | | 2024 | | | 2023 |
| Land | \$ | 853,000 | \$ | - | \$ | 853,000 | \$ | 853,000 |
| Buildings | | 3,298,589 | | 2,502,480 | | 796,109 | | 923,825 |
| Furniture and equipment | | 491,256 | | 421,759 | | 69,497 | | 2,431 |
| Automobile | | 483,076 | | 377,384 | | 105,692 | | 120,559 |
| Software | | 95,250 | | 82,071 | | 13,179 | | - |
| Leasehold improvements | | 40,000 | | 9,327 | | 30,673 | | 16,001 |
| | \$ | 5,261,171 | \$ | 3,393,021 | \$ | 1,868,150 | \$ | 1,915,816 |

5. Amounts Payable to Government Funders

| | 2024 | 2023 | | |
|----------------------------------|-----------------|------|---------|--|
| MOH & Ontario Health | \$ 611,421 | \$ | 563,780 | |
| MCCSS | 357,811 | | 357,811 | |
| City of London | 166,881 | | 6,005 | |
| Ministry of the Attorney General | 1,025 | | 7,874 | |
| | \$ 1,137,138 | \$ | 935,470 | |

Notes to Financial Statements March 31, 2024

6. Deferred Contributions

Deferred contributions represent unspent funding received in the current period that relates to subsequent periods. Changes in the deferred contributions balance are as follows:

| | 2024 | 2023 |
|--|------------------------|------------------------|
| Beginning balance Add: amounts received in the year | \$ 71,474 4,344,446 | \$ 42,427 2,547,937 |
| Less: amounts recognized as revenue in the year | (4,308,789) | (2,518,890) |
| Ending balance | \$ 107,131 | \$ 71,474 |

The deferred contributions represent unspent resources for specific programs, as follows:

| | 2024 | 2023 | |
|--------------------------|---------------|------|--------|
| Red Cross | \$ 40,547 | \$ | - |
| Donations - Youth Katu | 31,818 | | 28,725 |
| CMHA Planning Table | 19,382 | | 26,314 |
| Donation - Adrenaline | 7,272 | | 7,272 |
| Deferred rents | 4,779 | | 3,308 |
| Peer Power LDCSB | 3,333 | | 3,333 |
| Other miscellaneous | - | | 2,000 |
| Donation - miscellaneous | - | | 382 |
| Donation - Youth Richard | = | | 140 |
| | \$ 107,131 | \$ | 71,474 |

7. Internally Restricted Reserve

The Board of Directors has established a capital improvement reserve for future renovations to the Society's buildings. These funds are restricted in their use, and available only with Board approval.

The Board approves the establishment of a contingency reserve supported from annual revenue in excess of expenses. These funds would target circumstances beyond any normal operations that would impede program delivery, interruptions in employment, and expenditures related to unforeseen circumstances such as severance.

During the year, the Society transferred \$Nil (2023 - \$Nil) from the Internally Restricted fund to the Unrestricted Fund.

8. Deferred Contributions Related to Capital Assets

Deferred contributions related to capital assets represent restricted contributions which are used to renovate and upgrade buildings and equipment. The changes in the deferred contributions balance are as follows:

| | 2024 | 2023 | | |
|-----------------------------------|---------------|---------------|--|--|
| Beginning balance | \$ 462,138 | \$ 503,429 | | |
| Add contributions received | 184,699 | 62,806 | | |
| Less amounts amortized to revenue | (107,229) | (104,097) | | |
| Ending balance | \$ 539,608 | \$ 462,138 | | |

The above funding is amortized to revenue on a straight-line basis on the same basis as the related asset's useful life.

Notes to Financial Statements March 31, 2024

9. Financial Instruments Risk Management

Transactions in financial instruments may result in financial risks being assumed by the Society on transferring to another party. The risks identified by the Society are as follows:

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Society provides credit to fee for service clients in the normal course of its operations. Credit valuations are performed on a regular basis and the financial statements take into account an allowance for bad debts, if necessary. The Society does not have significant credit risk.

Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting financial obligations as they become due. The Society considers it has sufficient cash and investment resources to meet future financial obligations.

Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Society is exposed to market risk to the extent of its investments in marketable securities. The Society mitigates this risk through the use of a independent investment advisor.

Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Society is exposed to currency risk as it holds investments in a foreign currency and does not use derivative financial instruments to reduce its exposure to foreign currency risk.

Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Society is not exposed to significant interest rate risk.

The Society's exposure to the nature, extent or concentration of the above risks did not change during the fiscal year.

10. Subsequent Events

Subsequent to year end, the Society purchased real property at 371 King Street for \$5,000,000. As part of this transaction, the Society took a commercial mortgage in the amount of \$3,000,000 bearing a fixed rate of interest of 5.82% per annum with blended monthly payments of \$18,874, due April 5, 2029. The mortgage is secured by a general security agreement and collateral over the property. The terms of the mortgage require the Society to maintain a debt service coverage of not less than 120%.